



**Fernando J. Rodriguez Marin**  
Partner

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## About Fernando

Fernando Rodriguez Marin advises developers, investors and financial institutions on infrastructure, energy and real estate projects. He represents clients in project finance and public private partnership (P3) transactions, including roads, rail, brownfield and greenfield infrastructure projects and renewable energy projects. In addition, Fernando negotiates, drafts and reviews P3, concession and credit agreements on behalf of government agencies, private businesses and investors.

Fernando has extensive experience in Latin American and Spanish matters. He has represented government agencies, consortiums and financial institutions in financings and infrastructure projects in many Latin American jurisdictions including Chile, Colombia, Ecuador, Mexico, Peru and Central America. For 15 years, Fernando led a practice in Spain, which concentrated on real estate, corporate and financial matters.

## Recent Notable Matters

**Edgemoor-Star America Judicial Partners** — preferred bidder on the Howard County Maryland Courthouse P3 project, which achieved financial close in October 2018

**Government of Cyprus** — tender of a concession for the redevelopment of the Port of Larnaca\*

**Lenders** — supporting a shortlisted consortium bidding on the Mobile Bayway Bridge and I-10 Improvements P3 project currently under procurement in Alabama\*

**European investor** — acquisition of a multinational telecommunications backbone and infrastructure provider with a presence in Latin America, including Colombia, Argentina, and Uruguay\*

**Tozzi Renewable Energy and Ergon Peru (SAC)** — bridge loan and term loan facilities to finance the development, construction, installation, operation and maintenance of certain autonomous photovoltaic panels in areas not connected to the interconnected network of Peru under three “Investment Agreements” entered into with the Government of Peru, acting through the Ministry of Energy and Mines, under a new structure for solar in Peru\*

**Multinational investment bank and financial services company** — as lender, to a wholly owned subsidiary of Metrus Energy Inc. in connection with the financing of an energy efficiency program sponsored by a leading multinational retail company\*

**Lenders** — supporting a shortlisted bidder for the Central 70 P3 Project in Colorado \*

**Sacyr Infrastructure USA LLC and John Laing** — shortlisted consortium in its bid for a light rail project under procurement in Miami Beach, Florida \*

**Puma Energy** — refinancing of its acquisition of Exxon-Mobil’s Central American downstream assets located in six Central American jurisdictions. The financing included taking security on fuel service stations, terminals and other individualized assets located in each of the six jurisdictions and the subsequent cancellation of the same following repayment of the debt \*

**JP Morgan Securities and Barclays Capital** — as underwriters, on the issuance of tax-exempt private activity bonds for the Portsmouth Bypass Project, the first P3 road project in Ohio \*

**UniCredit Bank Corporate Finance** — purchase and administration of positions in syndicated loans across a variety of sectors

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**Consortium of international companies** — project bond and bank financing of a long-term DBFOM Agreement with respect to the future Line 2 of the Lima, Peru metro\*

**Investment group** — negotiations for a 30-year concession for the design, construction, financing, operation and maintenance of an airport in a capital city in the Caribbean\*

**Underwriters** — \$110 Million offering to finance the construction of a new terminal in the Paita port in Peru\*

**Sacyr Industrial USA LLC** — negotiation of EPC contracts for the remodeling of two biomass power plants in North Carolina\*

**Financial Advisor** — advising an international financial entity with respect to the standard 4G concession agreements and the overall risk allocation proposed therein, including punctual analysis on bankability and potential structures\*

**Concessions Investor** — preliminary advice on potential structures for the financing in U.S. dollars of a peso-revenue 4G Project

**An affiliate of Abengoa Bioenergy** — financing of the Hugoton (Kansas) combined cellulosic ethanol production facility and related biomass-fired power plant under a project financing by the Federal Financing Bank guaranteed by the U.S. Department of Energy under the Section 1705 DOE Loan Guaranty program\*

**Administrative agent and senior bank lenders** — financing of the Pocahontas Parkway toll road project in Virginia, in connection with the strict foreclosure by the lenders, restructuring of debt and equity, and tax structuring for a mix of cross-border, public and private side lenders, including TIFIA

**Subsidiary of FCC Environmental** — development of an used industrial oil refinery in the eastern United States\*

**Gamesa Wind LLC** — financial closing of two projects in Honduras and Costa Rica \*

**Idaho Wind Partners** — development and project financing of a portfolio of 183 MW of wind-powered generation projects under contract with Idaho Power

**Transfield Services Ltd.** — multiple U.S. and multinational credit facilities\*

\* Work completed prior to Bracewell

## Publications and Speeches

Panelist, “P3 Mega Project Review”, *The Bond Buyer’s Transportation/P3 Conference*, Dallas, November 29, 2018.

Moderator, “Completing 4G: What will the final round of deals look like?”, *Energy and Project Finance Andes 2008*, Bogotá, Colombia, March 1, 2018.

Panelist, “Importance of Infrastructure Development in Haiti,” 6th Annual NAAHP Conference on Haiti and its Diaspora, New York, NY, November 4, 2017.

“Peru: New Projects Are Waiting,” *Project Finance International*, October 18, 2017.

Panelist, “Financing 4G Projects Through Public-Private Partnerships (P3s): The Key to Unlocking Private Investment,” *Bonds, Loans & Derivatives Andes 2017 Conference*, Bogotá, Colombia, February 2017.

Moderator, “How Can Project Developers, Sponsors and the Government Become More Harmonized to Realize Peru’s Infrastructure and Energy Potential?” 2017 Project Finance & Capital Markets, Peru, April 2017.

Moderator, “How Can Energy and Infrastructure Developers Secure Long Term Sponsorship for Their Projects and Why the Introduction of P3s Is Vital to Secure Sufficient Liquidity?” 2016 Argentina Bonds, Loans & Derivatives Conference, Buenos Aires, November 3, 2016.

“New Peruvian Framework for P3s,” *Project Finance International*, March, 9, 2016.

Moderator, “Local Lending vs. International Loans: Are Regional Banks the New Power Players in the Market?” Bonds, Loans & Derivatives Andes 2016, Bogotá, Colombia, February 23, 2016.

“A New York P3 State of Mind,” *Project Finance International*, Issue 556, July 1, 2015.

## Education

Harvard Law School, LL.M.  
1988

Universidad de Sevilla, LL.B.  
1983

## Noteworthy

*Chambers Global*, USA – Projects, 2016; Spain – Projects 2016; Banking & Finance, 2017 – 2019  
*The Legal 500 United States*, Energy – Renewable/Alternative, 2016; Project Finance, 2016 – 2018

## Bar Admissions

New York  
Madrid

## Languages

French  
Spanish